

Date: April 7, 2025

To: Schmersal Employees and Customers

From: Gary Ferguson

**Subject: Important Pricing Update Due to Import Tariffs**

Due to recent changes in U.S. import tariffs on goods originating from countries where Schmersal products—and those of our partners, including DINA, Satech, and Hokuyo—are manufactured, we must inform you of a pricing adjustment effective immediately.

These tariffs are being applied broadly across various industries. While the full scope and duration of their impact remain uncertain, they are already affecting our supply chain and increasing product costs.

As a result, all prices are now subject to change without prior notice. Tariff-related surcharges will apply to all orders, including webshop purchases and any previously agreed-upon pricing.

We encourage you to contact your Schmersal representative for the most up-to-date pricing information or if you have questions about recent quotes or specific products.

We appreciate your continued partnership and understanding as we navigate these evolving trade conditions.

Best regards,

Gary Ferguson  
Managing Director

CC: Peter Rigakos, Director of Operations

CC: Mario Tucci, CFO

(Sent without signature via OUTLOOK)